

REQUEST FOR BOARD ACTION / CONTRACT CONTROL FORM

Tracking Number: 9.

Date of Request: March 3, 2008

Date Request Received: March 3, 2008

Board Meeting: March 10, 2008

Board Meeting Date Assigned: March 10, 2008

Date Requested:

Date Assigned:

Short Title: Resolution Authorizing The Issuance Of A Purchase Order To At&T To Provide Metro Ethernet Telecommunication Access From The Hampstead County Departments To The Burgaw County Departments: \$26,422.02.

Request Status:

- Request is proceeding to Board of Commissioners
- More information is needed – see attached
- Request on hold – no further information needed
- Other:

Background: Currently, Pender County utilizes Frame Relay circuits for our Wide Area Network connectivity. We will upgrade this technology to Metro Ethernet with added benefits such as reliability and speed not afforded in the previous proposed plan which was the Wireless Link from Burgaw to Hampstead. This technology is currently in use by the Pender County School System and New Hanover County.

(Administrative Use Only)

Specific Action Requested: Approve purchase order to AT&T in the amount of \$26,422.02. This amount will be taken from the following line item:

CONTRACT TYPE

- Renewal
- For Service(s)
- Intergovernmental – County as Grantee
 - Federal Grantor
 - State Grantor
 - Grant or
- County as Grantor
 - County Funds
 - Other Funds:
- Revision
- For Equipment

445-407400

Requested by: Erik Harvey
Department: Information Technology Department
Title: Information Technology Director
Contact Phone: 910-259-0222
Contact Fax: 910-259-1503

PURCHASING Budgeted Item: Yes No
Date Rec'd: Reviewed and Approved
 Comments on Reverse

Date Sent:

Signed:

ATTORNEY Reviewed and Approved
Date Rec'd: Legal Problem(s)
 Comments on Reverse

Date Sent:

Signed:

FINANCE Sufficient Funds Available
Date Rec'd: Not Available
 Budget Amendment Necessary
 Budgeted Amendment is Attached
 Comments on Reverse

Date Sent:

Signed:

CLERK Signature(s) Required:
 Board Chairman/County Manager
 Other:

Date Rec'd Approved by Board: Yes No
At meeting on

MANAGER'S RECOMMENDATION

Respectfully recommend approval.

AP
Initials

RESOLUTION: NOW THEREFORE BE IT RESOLVED by the Pender County Board of Commissioners that

a purchase order is authorized to be executed by the County Manager to AT&T in the amount of \$26,422.02 for the Metro Ethernet upgrade.

Account #: 445-407400

AMENDMENTS:

MOVED _____ SECONDED _____

APPROVED _____ DENIED _____ UNANIMOUS

YEA VOTES: Williams ___ Tate ___ Blanchard ___ Brown ___ Rivenbark ___

David Williams, Chairman 3/10/08
DATE

Attest 3/10/08
DATE



BUILDING INDUSTRY CONSULTING SERVICE (BICS) PROPOSAL

Submitted To: Pender County Government Service Address: 300 E Freemont
Burgaw, N.C. 28425

Customer No. 86578

Proposal Date: 01/17/2008 BICS Manager-N.C. : Bob Stone
 Telephone Number : (704) 599-2724
 Fax Number : (704) 599-2747

Proposal and Pricing Valid for 30 Days from Proposal Date

Scope of Work

The following proposal is based upon drawings and the specifications provided by the customer.

PURSUANT TO MASTER AGREEMENT NO. BCS45654 BELLSOUTH WILL PROVIDE AND INSTALL THE FOLLOWING:

General Description

- Place entrance conduit @ 300 East Freemont, Burgaw, N.C.**
- Place entrance conduit @ 17135 US Hwy N, Hampstead, N.C.**
- Place entrance conduit @ 248 Transfer Station Rd, Hampstead, N.C.**

Assumptions

- Proposal is based on work being done during normal business hours of 7:30 am – 4:30 pm, no overtime or shift work is provided for herein.
- All areas necessary for technicians to complete work in a timely manner shall be accessible.
- BellSouth will be responsible for location of utilities on public right-of-way only, any necessary locates on Customer owned property is the responsibility of the Customer. BellSouth will not be responsible for any disruption of services due to improperly located utilities on private property.
- Customer agrees to all terms and conditions herein, including payment terms and the timely return of Work Completion forms to be provided after completion of above detailed work.
- No changes to the above detailed work can occur without properly executed (signed and approved) change order first being in place.
- If Customer is not the owner of the property, then Customer represents and warrants to BellSouth that it has obtained any necessary approvals from the owner for this project.

We hereby propose to provide and install the above-listed materials in accordance with the above specifications for the sum of:

\$15,308.20 Excluding applicable sales tax. Payment in full is due upon completion of work.

Payment will be made as follows: cash (circle one) Customer Initials _____

All material is warranted under the Master Agreement to be as specified. All work will be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications will be executed only upon written Change Orders prepared by BellSouth and signed by Customer showing the cost and time impact of the changes. All work contingent upon strikes, accidents, or any other factors beyond our control. This proposal is subject to acceptance within 60 days and is void thereafter.

Signature: _____ Date: _____
Bob Stone, BICS Manager
 BellSouth Communication Systems, LLC

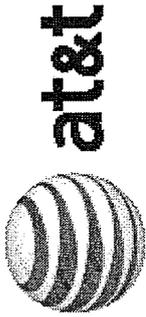
ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Customer Name : Pender County Government

By (Signature) : _____ Date: _____

By (Print Name and Title): _____



Schedule For The Purchase Of Equipment And/Or Service

Customer Name **PENDER COUNTY**
 Customer Number **86578**

Quote # 321218402	Equipment/Services Payment	Totals		Total Maintenance \$1,382.40 (Excluding Taxes)	Telephone Color
Customer Reference # (Informational Purposes Only)	Cash _____ % With Order	Equipment Installation & Professional Services	\$6,745.60	Total Number of Months See Detail (Maintenance Term)	Customer Initials
Tax Exempt <input type="checkbox"/> Yes <input type="checkbox"/> No	_____ % At Delivery	Shipping	\$1,936.20	<input type="checkbox"/> Accepted _____ <input type="checkbox"/> Declined _____	(Applies to all telephones unless otherwise noted in the equipment description.)
Certification #	_____ % At Cutover	Total Price	\$8,731.42 (Excluding Taxes)	<input type="checkbox"/> Common Anniversary Date Mtce. _____	

If you have selected CAD Maintenance for location(s) under this order, the maintenance term will be adjusted to reflect the actual maintenance term.

Pursuant to the terms and conditions of the Agreement referenced herein and any mutually agreed applicable modifications thereof, Customer agrees to purchase and AT&T Communication Systems Southeast agrees to provide Equipment and/or Services described in this Order. This Order shall automatically incorporate therein all the terms and conditions of the Agreement, and any mutually agreed modifications thereof, and any and all terms and conditions on any Customer order forms, purchase orders or other Customer documents shall be deemed deleted. If Customer elects the "Lease" option and for any reason the lease is not finalized, or the leasing company fails to make payments, Customer agrees to pay "Cash" per AT&T's then standard payment terms for the Equipment and/or services covered by this order. Payment for Installation Services is due upon completion of the Installation and invoicing to the Customer.

If the Implementation of this Order is delayed, by no fault of AT&T, sixty (60) or more days from the original agreed Implementation date, or if there is no agreed date, for ninety (90) or more days from the acceptance of the Order by AT&T, AT&T will have the following options: (i) revise the Total Equipment Price to reflect then current AT&T pricing, (ii) require payment for Equipment delivered and Services performed to that time, or (iii) cancel the Order and collect reasonable termination charges, including manufacturer's restocking charges plus non-recoverable materials and labor expended and lost margin.

PENDER COUNTY AT&T Communication Systems Southeast

Accepted By:

By _____ Date _____
 Authorized Signature

By _____ Date _____
 Authorized Signature

Name (Type or Print) _____ Title _____
 Name (Type or Print) _____ Title _____



321218402 Pender Cty FR replacement

Location Number / Name Address
 1 PENDER CO TAX OFFICE 300 E FREMONT STREET

City, State Zip
 BURGAW, NC 28425

Agreement
 BCS45654

Parts Description	# Of Units	Manufacturer Part #	AT&T Part #	Eq/Inst	Price Per Unit	AT&T Extended Price	Package / Billing / Description	Est. Start/ End Date	No. Ports/ Price/Port	Total
DN- PROJECT MANAGMNT 1/2 (HALF) HOUR	1		ET0055	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
DN CONFIGURATION - 1 HOUR	1		ET0027	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
DN-CONFIGURATION- 1/2 (HALF) HOUR	1		ET0057	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
PREMISE VISIT	1		SV2VST	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
Equipment Total										\$0.00
Installation Total										\$255.08
Location Total										\$255.08
Maintenance Total										\$0.00
Extended maintenance price reduced by prorated maintenance term for products under warranty.										

321218402 Pender Cty FR replacement

Location Number / Name Address
 18 HAMPSTEAD LIBRARY 17135 US HWY 17

City, State Zip
 HAMPSTEAD, NC 28443

Agreement
 BCS45654

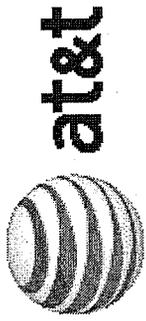
Parts Description	# Of Units	Manufacturer Part #	AT&T Part #	Eq/Inst	Price Per Unit	AT&T Extended Price	Package / Billing / Description	Est. Start/ End Date	No. Ports/ Price/Port	Total
DN- PROJECT MANAGMNT 1/2 (HALF) HOUR	1		ET0055	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
DN CONFIGURATION - 1 HOUR	1		ET0027	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
DN INSTALLATION - 1 HOUR	1		ET0028	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
PREMISE VISIT	1		SV2VST	X	\$0.00	\$0.00	Not Applicable		0	\$0.00
Equipment Total										\$0.00
Installation Total										\$301.83
Location Total										\$301.83
Maintenance Total										\$0.00
Extended maintenance price reduced by prorated maintenance term for products under warranty.										

Quote ID 321218402
 Customer Number: 86578
 Expiration Date: July 16, 2008
 Customer Reference #

Report Date: 2/5/2008 9:27:19AM
 Page 2 of 3

Proprietary Information between AT&T and Customer ONLY. Any distribution outside of these parties will result in additional charges to customer for engineering and configuring the quote at AT&T's then current rates.

(Customer Initials)



321218402 Pender City FR replacement

Location Number / Name
14 HEALTH ANNEX

Address
248 E. TRANSFER STATION R
HAMPSTEAD, NC 28443

City, State Zip
HAMPSTEAD, NC 28443

Agreement
BCS45654

Parts Description	# Of Units	Manufacturer Part #	AT&T Part #	Eq/Inst	Price Per Unit	AT&T Extended Price	Package / Billing / Description	Est. Start/ End Date	No. Ports/ Price/Port	Total	
24 10/100 PORTS PLUS 2 SFP PORTS, SMI SOFTWARE	1	WS-C3560-24PS-S	878163	X	\$2,428.80	\$2,428.80	SMNETF One Time	01/17/2009	0	\$475.20	
*** CISCO POWER CORD AC, 110V	1	CAB-AC	823489	X	\$0.00	\$0.00	SMNETF One Time	01/18/2008	0	\$0.00	
2811 VSEC BUNDLE W/PVDM2-16, FL-SRST-36, ADV IP	1	C2811-VSEC-SRST/K9	885797	X	\$3,004.80	\$3,004.80	SmartNet OnSite 24x7x4 SBD parts	01/17/2009	0	\$907.20	
*** PVDM2 16-CHANNEL TO 32-CHANNEL FACTORY	1	PVDM2-16U32	878545	X	\$480.00	\$480.00	SmartNet OnSite 24x7x4 SBD parts	01/17/2009	0	\$0.00	
*** 1-PORT 2ND GEN MULTIFLEX TRUNK VOICE/WAN	1	VVIC2-1MFT-T1/E1	880396	X	\$832.00	\$832.00	SmartNet OnSite 24x7x4 SBD parts	01/17/2009	0	\$0.00	
*** CISCO 2800 ADVANCED IP SERVICES	1	S28NAISK9-12403	884636	X	\$0.00	\$0.00	SmartNet OnSite 24x7x4 SBD parts	01/18/2008	0	\$0.00	
*** FEATURE LIC SURVIVABLE REMOTE SITE	1	FL-SRST-36	878076	X	\$0.00	\$0.00	SmartNet OnSite 24x7x4 SBD parts	01/17/2009	0	\$0.00	
*** CISCO 2811 AC POWER SUPPLY	1	PWR-2811-AC	878061	X	\$0.00	\$0.00	SmartNet OnSite 24x7x4 SBD parts	01/18/2008	0	\$0.00	
*** CISCO POWER CORD AC, 110V	1	CAB-AC	823489	X	\$0.00	\$0.00	SMNETF One Time	01/17/2009	0	\$0.00	
*** DEVICE MANAGER FOR ROUTERS	1	ROUTER-SDM	873732	X	\$0.00	\$0.00	SmartNet OnSite 24x7x4 SBD parts	01/17/2009	0	\$0.00	
*** 256MB DDR DRAM MEMORY FACTORY DEFAULT	1	MEM2800-256D-INC	878057	X	\$0.00	\$0.00	SmartNet OnSite 24x7x4 SBD parts	01/18/2008	0	\$0.00	
*** 64MB CF DEFAULT FOR CISCO 2800 SERIES	1	MEM2800-64CF-INC	877990	X	\$0.00	\$0.00	SmartNet OnSite 24x7x4 SBD parts	01/17/2009	0	\$0.00	
DN PROJECT MANAGEMENT - 1 HOUR	1		ET0025	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
DN STAGING - 1 HOUR	1		ET0026	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
DN CONFIGURATION - 1 HOUR	6		ET0027	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
DN INSTALLATION - 1 HOUR	4		ET0028	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
DN-PROJECT MANAGEMENT 1/2 (HALF) HOUR	1		ET0055	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
DN-STAGING 1/2 (HALF) HOUR	1		ET0056	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
DN-CONFIGURATION- 1/2 (HALF) HOUR	1		ET0057	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
PREMISE VISIT	1		SV2VST	X	\$0.00	\$0.00	Not Applicable		0	\$0.00	
Equipment Total							\$6,745.60				
Installation Total							\$1,379.29				
Location Total							\$8,124.89				
Maintenance Total							\$1,382.40				
Extended maintenance price reduced by prorated maintenance term for products under warranty.											

Quote ID **321218402**
 Customer Number: 86578
 Expiration Date: July 16, 2008
 Customer Reference #
 Report Date: 2/5/2008 9:27:19AM
 Page 3 of 3

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 (For Informational Purposes Only)

(Customer Initials)

Quote Number: BBS071127175716
 Customer: Pender County
 Prepared By: Tom Whitford
 Subject: BellSouth Metro Ethernet Service (NC)

Quote Detail

Description	QTY	USOC/Code	Installation	Monthly
BellSouth Metro Ethernet Service (NC)				
Premium Metro Ethernet Class of Service	1	MTEPZ	\$0.00	\$0.00
Location #1				
<i>Address: 300 E. Fremont St.</i>				
<i>Serving CO: BRGWNCMA25F (910/259) - BellSouth Telecomm, Inc. - NC</i>				
<i>Switch Type: DMS</i>				
<i>Payment Term: 12 to 36 Months</i>				
<i>Speed: 10 Mbps</i>				
Premium Connection - Fixed	1	MTEP3	\$1,000.00	\$900.00
<i>Metro Ethernet Wire Center: BRGWNCMA25F (0.2097 miles)</i>				
<i>*This Metro Ethernet Wire Center was manually entered for this Location</i>				
Priority Plus Feature per connection	1	MTETP	\$0.00	\$100.00
CNM - Metro Ethernet Reporting Service	1	CNMSE	\$250.00	\$0.00
Establishment Charge per customer account				
CNM - Metro Ethernet Reporting Charge per connection	1	CNMME	\$0.00	\$10.00
CNM - Metro Ethernet Reporting Web Interface Charge, First	1	CNMWF	\$0.00	\$0.00
CNM - Metro Ethernet Reporting Security Card	1	CNMSC	\$200.00	\$0.00
Location #2				
<i>Address: 17135 US HWY17</i>				
<i>Serving CO: SCHLNCHA27F (910/270) - BellSouth Telecomm, Inc. - NC</i>				
<i>Switch Type: D10</i>				
<i>Payment Term: 12 to 36 Months</i>				
<i>Speed: 10 Mbps</i>				
Premium Connection - Fixed	1	MTEP3	\$1,000.00	\$900.00
<i>Metro Ethernet Wire Center: CSHYNCMA43W (12.6128 miles)</i>				
Additional Mileage	1	MTEMA	\$0.00	\$370.00
<i>Connection: 10 - 99 Mbps Connection</i>				

BellSouth's price quote identifies the various charges applicable for the provisioning of the proposed services; however, there are miscellaneous additional charges that may be applicable but cannot be precisely quantified. Such charges may include directory assistance charges, franchise fees, license fees/taxes, local usage charges, per usage feature charges, dual party relay charges, hearing and speech impaired charges, miscellaneous listing charges, number portability recovery charges, internet charges, long distance charges, operator assistance call charges (i.e. collect calls, third-party calls and call interrupts), and/or other charges identified in BellSouth's tariffs or applicable service agreement terms. In accordance with the tariffs or other applicable service agreement terms, the Customer will be billed any such charges incurred, and will be held responsible for payment of such charges.

Prepared By Tom Whitford (910) 815-0565
 Quote Number BBS071127175716
 This Quote is valid 30 days from last revision date 12/17/2007 Federal, State and Local tax not included.



The information contained in this proposal is proprietary to BellSouth and is offered solely for the purpose of evaluation. It may not be disclosed to third parties without prior written permission from BellSouth. This quote is subject to the availability of the services set forth above.

Quote Number: BBS071127175716
Customer: Pender County
Prepared By: Tom Whitford
Subject: BellSouth Metro Ethernet Service (NC)

Mileage: 10 to 25 miles

Priority Plus Feature per connection	1	MTETP	\$0.00	\$100.00
CNM - Metro Ethernet Reporting Charge per connection	1	CNMME	\$0.00	\$10.00

Location #3

Address: 248 Transfer Station Rd.

Serving CO: SCHLNCHA27F (910/270) - BellSouth Telecomm, Inc. - NC

Switch Type: D10

Payment Term: 12 to 36 Months

Speed: 10 Mbps

Premium Connection - Fixed	1	MTEP3	\$1,000.00	\$900.00
<i>Metro Ethernet Wire Center: CSHYNCMA43W (13.2661 miles)</i>				
Additional Mileage	1	MTEMA	\$0.00	\$370.00

Connection: 10 - 99 Mbps Connection

Mileage: 10 to 25 miles

Priority Plus Feature per connection	1	MTETP	\$0.00	\$100.00
CNM - Metro Ethernet Reporting Charge per connection	1	CNMME	\$0.00	\$10.00

**Rates generated for Metro Ethernet will be accurate only if based on a Metro Ethernet Service Inquiry Response. The SI response will also advise if Special Construction charges will apply.*

Custom Entry (NC)

Description: state ITS DCS NC06-5676-00 discount and client rates

**The Custom Entry portion of this quote has been manually entered and is subject to verification*

10 Mbps Premium fixed rate ITS DCS rate	3	MTEP3	\$0.00	\$1,240.20
premium connection fixed	3	MTEP3	(\$3,000.00)	(\$2,700.00)
	3	MTEP3	\$0.00	(\$300.00)
additional mileage	2	MTEMA	\$0.00	(\$740.00)
ME reporting connection charge	3	CNMME	\$0.00	(\$30.00)
ME reporting security card	1	CNMSC	(\$200.00)	\$0.00
ME reporting establishment charge	1	CNMSE	(\$250.00)	\$0.00

BellSouth's price quote identifies the various charges applicable for the provisioning of the proposed services; however, there are miscellaneous additional charges that may be applicable but cannot be precisely quantified. Such charges may include directory assistance charges, franchise fees, license fees/taxes, local usage charges, per usage feature charges, dual party relay charges, hearing and speech impaired charges, miscellaneous listing charges, number portability recovery charges, internet charges, long distance charges, operator assistance call charges (i.e. collect calls, third-party calls and call interrupts), and/or other charges identified in BellSouth's tariffs or applicable service agreement terms. In accordance with the tariffs or other applicable service agreement terms, the Customer will be billed any such charges incurred, and will be held responsible for payment of such charges.

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Quote Number: BBS071127175716
Customer: Pender County
Prepared By: Tom Whitford
Subject: BellSouth Metro Ethernet Service (NC)

Totals \$0.00 \$1,240.20

Circuit Location Information	
Custom Entry (NC)	
BellSouth Metro Ethernet Service (NC)	
Location # 1	Pender County 300 E. Fremont St. Burgaw, NC 28425- John Bauer (910) 259-1200
Location # 2	Pender County 17135 US HWY 17 Hampstead, NC
Location # 3	Pender County 248 Transfer Station Rd. Hampstead, NC 28457-

BellSouth's price quote identifies the various charges applicable for the provisioning of the proposed services; however, there are miscellaneous additional charges that may be applicable but cannot be precisely quantified. Such charges may include directory assistance charges, franchise fees, license fees/taxes, local usage charges, per usage feature charges, dual party relay charges, hearing and speech impaired charges, miscellaneous listing charges, number portability recovery charges, internet charges, long distance charges, operator assistance call charges (i.e. collect calls, third-party calls and call interrupts), and/or other charges identified in BellSouth's tariffs or applicable service agreement terms. In accordance with the tariffs or other applicable service agreement terms, the Customer will be billed any such charges incurred, and will be held responsible for payment of such charges.

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