



REQUEST FOR BOARD ACTION

ITEM NO. 11.

DATE OF MEETING: October 4, 2010

REQUESTED BY: Pender County Schools

SHORT TITLE: Resolution Authorizing Various Purchase Orders for Technology Upgrades at Topsail Middle School: \$136,197.73

BACKGROUND: Of the \$56 million school bond referendum approved by voters on May 3, 2005, \$4,475,000 was allocated for renovations to convert the former Topsail High School to the new Topsail Middle School. Currently there is a \$305,752.75 balance in this project.

At this time, the schools are requesting approval of the following purchase orders for technology upgrades:

Product	Vendor	Amount
Switches & Cables	CXTEC	26,439.54
Netbook Charging Cart	Dell	2,218.37
Netbooks	Dell	20,599.57
Ceiling Mount Projectors	Troxell	26,663.19
Desktop Computers	Dell	10,965.26
Document Cameras	Camcor	2,881.16
Mimio's	Learning Labs	14,182.49
Macbook Laptops	Apple	32,248.15
	TOTAL	\$136,197.73

The County and Schools have entered into the appropriate agreements to permit the County to pay the bills associated with this construction in order to recapture the sales taxes paid and realize a substantial savings.

SPECIFIC ACTION REQUESTED: To consider a resolution to authorize purchase orders as indicated above.

COUNTY MANAGER'S RECOMMENDATION

Respectfully recommend approval.

MB
Initial

RESOLUTION

NOW, THEREFORE BE IT RESOLVED by the Pender County Board of Commissioners that the following purchase orders are authorized for technology upgrades at Topsail Middle School:

Product	Vendor	Amount
Switches & Cables	CXTEC	26,439.54
Netbook Charging Cart	Dell	2,218.37
Netbooks	Dell	20,599.57
Ceiling Mount Projectors	Troxell	26,663.19
Desktop Computers	Dell	10,965.26
Document Cameras	Camcor	2,881.16
Mimio's	Learning Labs	14,182.49
Macbook Laptops	Apple	32,248.15
	TOTAL	\$136,197.73

The County Manager/Chairman shall have the authority to execute any/all documents necessary to implement this resolution.

Account #: 63-406458 New Topsail Middle School

AMENDMENTS:

MOVED _____ SECONDED _____

APPROVED _____ DENIED _____ UNANIMOUS

YEA VOTES: Tate ___ Blanchard ___ Brown ___ Rivenbark ___ Williams ___

Jimmy T. Tate, Chairman 10/04/10
Date

ATTEST 10/04/10
Date

Allison Sholar, Superintendent
Pender County Schools
925 Pender County Schools
Burgaw NC, 28425

September 7, 2010

RE: Bids for Topsail Middle School

We have requested and received bids for equipment to complete our wireless system at Topsail Middle School. The wiring by our electricians has been completed. The purchase of this equipment will greatly enhance the learning environment at this school.

We are requesting that the school board approve the bids pending the approval of funds from the recent school bond by the Pender County Commissioners. I will notify you when it will be presented to them for approval.

1. Bids for the switches and cables

CXTEC--\$26,439.54 NWN--\$30,160.68 Century Link--\$31,502

We have reviewed the bids and recommend that the bid be awarded to CXTEC FOR \$26,439.54.

2. Bids for the Netbook Charging Cart

Dell--\$2,218.37 Black Box--\$1,831.70 Toshiba--\$1,907.16

We have reviewed the bids and recommend Dell because we have their units at other schools. If another brand is purchased it will cost us more to keep spare parts and maintain the units.

3. Bids for Netbooks

Dell--\$20,599.57 CDW--\$22,032.00 Toshiba--19,514.56

We also reviewed the bids and recommend the Dell product, even though they are slightly higher, because they provide a better warranty and support service. They also have a rubber matt covering that provides better protection that does not damage as easy as other products. The other bidders did not include freight.

4. Bids for ceiling mount Projectors

Troxell--\$26,663.19 Camcor--\$33,092.37 CDW--\$28,297.01

We recommend the Troxell be awarded this bid for the projectors (Hitachi). We have these units in our schools and have been pleased with the product.

5. Bids for desktop computers

Dell--\$10,965.26 HP--\$10,932.00 Lenova--\$15,611.88

We recommend Dell be awarded this bid as the low bidder. These computers will be used by the teachers. The other bidders did not include freight.

6. Bids for Document Cameras

Camcor--\$2,881.16 School Outfitters--\$4,396.14 CDW--\$3,986.14

These bids are for document cameras which scan and the image is projected on a white board. We recommend Camcor be awarded the bid.

7. Bids for Mimio's

Learning Labs--\$14,182.49 CDW--\$17,599.75 All Whiteboards--\$17,187.50

We recommend that Learning Labs Be awarded the bid for the mimo's. This device allows the teacher to use a whiteboard as a Smart Board.

8. Bid for 3 Macbook laptops, 96 iPod's and 3 charging carts--\$32,248.15

Apple is a single source provider for this product and only education institutions can purchase from them. This product will provide an excellent teaching tool at a low cost of \$262.11 each. There will be 96 units that are mobile and can be used by multiple students

The total for all bids is \$136,197.73

Sincerely,
David Smith

Troxell

Purchase Order

Mail Invoice To:
Pender County Schools
925 Penderlea Highway
Burgaw, NC 28425
(910) 269-2187

P.O. Number:
[]

Sample PO: Expires 10/30/10
(Last date Dell can receive the PO)

Vendor

Ship To:

Troxell Communication, Inc.	
3771 Ramsey St	Pender County Schools
Ste 109, PMB 214	965 Penderlea Hwy
Fayetteville, NC 28311	Burgaw, NC 28425
ATTN: Darryl Dutcher	ATTN: Technology Dept - School TMS

Qty	Description	Discount	Unit Price	Total
43	Qutoe Number Q670116613 Projector		\$569.00	\$24,467.00
	Hitachi CPX2011NNC			#VALUE!
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
	NC State Contract S&H		\$	-
			\$	-
			\$	-
			\$	-

SubTotal	\$	24,467.00
Tax (7.75%)	\$	1,896.19
Shipping	\$	300.00
Gen Disc.	\$	-
P.O. Total	\$	26,663.19

Authorized Agent _____ Date 1 / 1

Purchase Order

Mail Invoice To:
Pender County Schools
925 Penderlea Highway
Burgaw, NC 28425
(910) 259-2187

P.O. Number:

*Desktop Computer
Shipping Not
Included*

Sample PO: Expires 10/05/10
(Last date Dell can receive the PO)
Object Code 462

Vendor

Ship To:

DELL Computer	Pender County Schools
Attn: ESL NC Sales	965 Penderlea Hwy
One Dell Way, Bldg. RR2E	Burgaw, NC 28425
Round Rock, TX 78682-0384	ATTN: Technology Dept - School TMS
Fax: 512-728-6177	
Attn: Andrea Harthausen ext. 7247585	

Qty	Description	Discount	Unit Price	Total
12	Equote: 1001705021720 Optiplex 380		\$830.26	\$9,963.12
	Win 7 Pro, 3 GB RAM, 250GB HD,		\$	-
	3 year warranty, 19" monitor		\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
	NC State Contract S&H		\$	-
			\$	-
			\$	-

SubTotal	\$	9,963.12
Tax (7.75%)	\$	772.14
Shipping	\$	230.00
Gen Disc.	\$	-
P.O. Total	\$	10,965.36

Authorized Agent _____ Date / /

