



REQUEST FOR BOARD ACTION

ITEM NO. 11.

DATE OF MEETING: August 15, 2011

REQUESTED BY: Pat Simmons, Public Works

SHORT TITLE: Resolution Authorizing a Purchase Order to Fairway Ford, Inc. in the Amount of \$353,377 for Seventeen Replacement Vehicles as Approved in the FY 11-12 Budget Ordinance.

BACKGROUND: A total of seventeen (17) replacement vehicles are needed for the following departments: DSS, Facilities/Public Works, Housing, Library, Parks/Grounds, Sheriff and Utilities. Replacements are needed due to high mileage, mechanical failure and condition of the existing vehicles. The prices quoted by Fairway Ford are based on ordering vehicles from Ford Motor Company and reflect the North Carolina State Contract Price Concession amounts in addition to including a 5 year or 100,000 mile Ford Premium Care Extended Service Plan.

In an effort to reduce overall costs, the Fleet Maintenance Division is recommending the purchase of all Ford Motor Company vehicles this fiscal year. While all of the vehicles recommended for purchase this year have the lowest state contract price versus comparable vehicles, the additional benefit of purchasing Ford Vehicles allows for a cost reduction in spare and preventative maintenance parts (oil filters, brakes, tires, etc.) required to be in the Fleet Maintenance inventory. It also reduces the training/certifications and testing equipment costs in the long-term if the county reduces the number of major vehicle manufacturers in the fleet to a minimum.

\$250,000 was approved in the FY 11-12 Budget Ordinance for General Fund Vehicle Replacement Account (65-407403) and \$137,000 in the following Enterprise Fund Accounts: Rocky Point Water and Sewer District (072-407403), Water Treatment Plant (77-407303) and Scotts Hill Water & Sewer District (76-407403).

SPECIFIC ACTION REQUESTED: To consider a resolution authorizing a Purchase Order for seventeen (17) replacement vehicles from Fairway Ford in the amount of \$353,377 excluding tax, title, and registration fees.

COUNTY MANAGER'S RECOMMENDATION

Respectfully recommend approval.

RS
Initial

RESOLUTION

NOW, THEREFORE BE IT RESOLVED by the Pender County Board of Commissioners that:

the Board hereby authorizes a purchase order to Fairway Ford, Inc. of Burgaw, NC for the purchase of seventeen (17) vehicles in the amount of \$353,377.

The Chairman/County Manager is authorized to execute any/all documents necessary to implement this resolution.

General Fund - Vehicle Replacement	65-407403	\$ 225,657
Rocky Point/Topsail Water & Sewer District	072-407403	\$ 82,448
Scotts Hill Water & Sewer District	76-407403	\$ 21,234
Water Treatment Plant	77-407403	\$ 24,038

AMENDMENTS:

MOVED _____ SECONDED _____

APPROVED _____ DENIED _____ UNANIMOUS

YEA VOTES: Brown ___ Tate ___ Rivenbark ___ Ward ___ Williams ___

George R Brown, Chairman 08-15-2011
Date

ATTEST 08-15-2011
Date

Department	Recommended Vehicle	Total	State Contract Price	Comparable Vehicle	State Contract Price
DSS	2012 Ford Focus	4	\$ 14,120	Dodge Caliber Toyota Prius Toyota Camry	\$ 16,337 \$ 21,795 \$ 23,521
DSS	2011 12-Passenger Van	1	Used Program Vehicle (Will have remaining Manufacturers Warranty)		\$ 22,000 (estimate)
Public Works (Facilities and P&R)	2012 Ford F250 4x4 Regular Cab, Long Bed	2	\$ 23,695	Chevrolet Silverado 2500HD 4x4, Regular Cab, Long Bed	\$ 31,755
Housing	2012 Ford Ranger	1	\$ 15,615	Dodge Dakota Chevrolet Colorado	\$ 16,393 \$ 20,434
Library	2012 Ford Fusion	1	\$ 18,178	Chevrolet Impala	\$ 19,366
Sheriff	2012 Ford Crown Victoria	3	\$ 21,998	Dodge Charger Chevrolet Caprice	\$ 22,277 \$ 25,273
Utilities	2011 Ford F150 4x4 Extended Cab, Long Bed	1	\$ 24,038	Chevrolet Silverado 1500 4x4, Extended Cab, Long Bed	\$ 25,489
Utilities	2012 Ford F250 4x4 Extended Cab, Long Bed	2	\$ 26,765	Chevrolet Silverado 2500HD 4x4, Extended Cab, Long Bed	\$ 33,785
Utilities	2012 Ford Escape 4x4	1	\$ 21,234	Chevrolet Traverse	\$ 23,331
Utilities	2012 Ford Explorer	1	\$ 28,918	Honda Pilot Toyota Highlander GMC Acadia	No State Award No State Award No State Award