



## REQUEST FOR BOARD ACTION

ITEM NO. 13.

**DATE OF MEETING:** April 15, 2013

**REQUESTED BY:** Denise Mulhollen, Human Resources Director

**SHORT TITLE:** Resolution Authorizing Approval of Wells Insurance to Provide Broker Insurance Services for Employee Benefits for Pender County

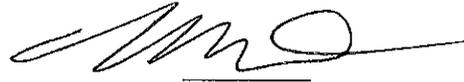
**BACKGROUND:** On March 23, 2010, the Patient Protection and Affordable Care Act (PPACA) was signed into law by President Barack Obama. Together with the Health Care and Education Reconciliation Act, it represents the most significant government expansion and regulatory overhaul of the United States healthcare system since the passage of Medicare and Medicaid in 1965. Due to the compliance issues that will need to be addressed today as well as into the future, the County will need the expertise and guidance in implementing the requirements of this Act, as well as other legislative updates pertaining to health care and employee benefits. Pender County solicited a Request for Qualifications to various insurance brokers to evaluate services such as consultation, preparation of bid specifications, analysis of proposals, contract negotiation, review of selected employee benefit packages, accuracy and completeness throughout the entire benefit process, cost effectiveness, competitiveness and plan administration. Wells Insurance was selected as the most qualified broker to administer the services we now require, as well as to provide guidance related to future regulatory insurance requirements. Harold W. Wells and Son, Inc. was established in 1920 by Harold W. Wells, Sr. who created a vision for excellence and stability. Today, the legacy of Mr. Wells continues with the Third and Fourth generations of the family managing the Agency and contributing to the same original vision. They strive to maintain the core values of strength, integrity and performance that the Agency was founded upon.

Steve Sims, the selected broker from Wells, has been a licensed broker in the State of North Carolina for over 34 years. His career began with Pilot Life Insurance Company in 1979. He expanded his knowledge of the insurance industry by assisting with self-funded group plans. Due to this expanded knowledge, Steve's experience is unique to the field and will be a welcome addition to the services that the County requires. Wells will present the County with solid, cost effective options for selection. They will also work to negotiate optimal contract terms and provide information and guidance on Health Reform and other Legislative notifications. They will present cutting edge products and solutions that facilitate cost savings for the County. They pledge to be available to our staff 24/7 and provide excellent customer service to all employees of the County.

**SPECIFIC ACTION REQUESTED:** To consider a resolution authorizing Wells Insurance to provide broker insurance consulting services for employee benefits for Pender County.

**COUNTY MANAGER'S RECOMMENDATION**

Respectfully recommend approval.

  
Initial

**RESOLUTION**

**NOW, THEREFORE BE IT RESOLVED** by the Pender County Board of Commissioners that:

the Board hereby authorizes Wells Insurance to provide Broker Insurance Services for employee benefits for Pender County. The Chairman/County Manager is authorized to execute any/all documents necessary to implement this resolution.

**AMENDMENTS:**

MOVED \_\_\_\_\_ SECONDED \_\_\_\_\_

APPROVED \_\_\_\_\_ DENIED \_\_\_\_\_ UNANIMOUS

YEA VOTES: Brown \_\_\_ Tate \_\_\_ McCoy \_\_\_ Ward \_\_\_ Williams \_\_\_

\_\_\_\_\_  
George R. Brown, Chairman      4/15/13  
Date

\_\_\_\_\_  
ATTEST      4/15/13  
Date