



REQUEST FOR BOARD ACTION

ITEM NO. 16

DATE OF MEETING: May 2, 2016

REQUESTED BY: Michael G. Mack, Utilities Director

SHORT TITLE: Approval of a Purchase Order to Fairway Ford, Inc. for the Purchase of a New 2017 Ford Explorer for the PCP-WWTP Superintendent in the Amount of \$31,938.

BACKGROUND: The Pender Commerce Park Wastewater Treatment Plant Superintendent currently drives a 2003 Ford Explorer with over 200,000 miles and a V-8 engine. This vehicle is experiencing ever increasing maintenance costs to keep it roadworthy in addition to only getting 9 miles to the gallon.

Staff has secured a State Contract Price from Fairway Ford for a new 2017 Ford Explorer four-wheel drive with a V-6 engine estimated to get approximately 24 miles to the gallon and carries a three-year, 36,000 mile bumper to bumper warranty.

Funds are available in the current PCP-WWTP budget and no additional funds are required.

SPECIFIC ACTION REQUESTED: To approve a Purchase Order to Fairway Ford for the purchase of a new 2017 Ford Explorer in the total amount of \$31,938.

**FAIRWAY FORD, INC.
P.O. BOX 959
BURGAW, NC 28425
910-259-2371**

April 7, 2016

To: Mr. Michael Mack, Pender County Utilities

From: Hugh Highsmith, III

Re: Quote for new 2017 Ford Explorer and new 2017 Ford Escape.

Mr. Mack,

Thank you for the opportunity to quote the vehicle that Pender County Utilities is considering. Please find below pricing and specifications for the requested vehicles. Pricing is based on ordering units from Ford Motor Company and reflects the current North Carolina State Price Concession amounts negotiated by the State of North Carolina with Ford Motor Company. The quoted prices require a valid and active Ford Municipal Fleet Identification number.

Unit 1: New 2017 Ford Explorer XLT 4x4:

3.5L V6 gasoline engine
Automatic overdrive transmission with six forward gears
XLT Equipment Package 200A
Air conditioning: front and rear
AM/FM radio with clock and single CD player
Sirius Satellite radio with six months of free service
Power windows/door locks/mirrors
Power driver's seat
SYNC hands free phone connectivity
18" silver painted aluminum wheels
Rear window defroster
Second row and rear cargo area privacy glass
Rear window defroster
Rear view camera mounted in 4" radio screen
Reverse warning sensors mounted in rear bumper
Speed control with tilt and telescoping steering column
Trailer towing package with 2" receiver tube, 4 and 7 pin wiring
Roof side rails (does not include roof rail cross bars)
Smoke colored front and rear door side window deflectors
Smoke colored hood bug deflector
Black molded splash guards (front and rear)
Rear bumper scuff protection (applied to top of bumper only)
All-weather floor mats for first and second rows of seating
Daytime running lights
Color: Indigo Silver
Interior: Medium Light Camel cloth

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Selling Price Per Unit Ordered: **\$31,938.00** (excludes tax, title, license and registration fees)

Please feel free to call me at 910-259-2371 ext. 29 or email me at hugh3@fairwayfordburgaw.com with any questions regarding this quote

Respectfully Submitted,

Hugh B. Highsmith, III
Sales Manager