

INVITATION TO BID



WATER TREATMENT CHEMICALS: FERRIC SULFATE & SODIUM HYDROXIDE RFQ # 201104-111

ADDENDUM 1: QUESTIONS & ANSWERS

November 10, 2020

Bids Due: November 18, 2020

NOTICE: The Request for Proposals (RFP) is modified as set forth in this Addendum. The original RFP Documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the RFP. Respondent shall take this Addendum into consideration when preparing and submitting its Proposal.

QUESTIONS and ANSWERS

- Q1: Would it be possible to obtain the most recent tabulations/results from the last time these products were sent out to bid??
- A1: Pender County Utilities is now under a new administration directed by Mr. Kenny Keel, PE and Anthony Colon. The prior administration was doing informal quoting, which is not the preferred practice for this type of contracts. With that been said, I can proceed with letting you all know that PCU is paying at this time **0.2290 dollars for WGT/GALS of Sodium Hydroxide**, and **420.90 dollars for LBS/GAL of Ferric Sulfate**. There are no tabulations available to provide. Please notice that in order to simplify the billing of these chemicals in the future, PCU prefers using **dollars/gallon** unit rather than **dollar/wet pounds**.
- Q2: Regarding the sodium hydroxide, how much material is typically delivered at one time? We see the approximate annual volume listed in the bid, but not the quantity per delivery. Please let us know.
- A2: Concerning on how much material is typically delivered; we can confidently say that we receive approximately 3500 – 3700 gallons per delivery.

Q3: The prices for both products seems odd. The Sodium Hydroxide price looks like a PER POUND price, not per gallon. Can you please confirm? The Ferric Sulfate price looks like a PER TON price, not per pound. Can you please confirm this as well?

A3: As I mentioned before, the prior administration before me did not practice guidance nor consistency. The proper price unit for this RFP and moving forward with all chemicals will be **dollars/gallon.**

Q4: Finally, can you please provide us with the suppliers you are currently using for both products? This information is vital to ensure we are offering the best possible quote with our bid submission.

A4: The current suppliers are Brenntag Mid-south, Inc. (Sodium Hydroxide) and Amerochem Corporation (Ferric Sulfate).

Addendum 1 is being issued to provide Answers to Questions.

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